## Sempra Energy Management Pay Bands and Market Reference Ranges - For Internal Use Effective 01/01/2016

MANAGEMENT		PAYBAND	MARKET REFERENCE		
PAY BAND ROLES	CODE	Min / Max	RANGE		
	SA1	\$46,100	\$46,100 - \$69,200		
	SA2		\$51,700 - \$77,600		
Specialist/Analyst	SA3		\$57,300 - \$86,000		
	SA4		\$62,700 - \$94,100		
	SA5		\$70,900 - \$106,400		
		\$117,000			
	ST1	\$56,200	\$56,200 - \$84,300		
	ST2		\$62,700 - \$94,100		
Supervisor/	ST3		\$74,700 - \$112,100		
Team Leader	ST4		\$82,900 - \$124,400		
	ST5		\$93,500 - \$140,300		
	ST6		\$105,400 - \$158,100		
		\$173,900			
	AD1	\$70,900	\$70,900 - \$106,400		
Advisor	AD2		\$81,500 - \$122,300		
	AD3		\$92,300 - \$138,500		
	AD4		\$103,200 - \$154,800		
	AD5		\$116,600 - \$174,900		
		\$192,400			
	PM1	\$81,500	\$81,500 - \$122,300		
	PM2		\$92,300 - \$138,500		
Project Manager/	PM3		\$103,200 - \$154,800		
Strategic Lead	PM4		\$116,600 - \$174,900		
	PM5		\$128,300 - \$192,500		
	PM6		\$145,300 - \$218,000		
		\$239,800			
	BM1	\$93 <i>,</i> 500	\$93,500 - \$140,300		
	BM2		\$105,400 - \$158,100		
	BM3		\$120,600 - \$180,900		
Business Manager	BM4		\$139,400 - \$209,100		
	BM5		\$159,600 - \$239,400		
	BM6		\$178,200 - \$267,300		
		\$294,000			

## Sempra Energy Associate/Technical Pay Bands and Market Reference Ranges - For Internal Use Effective 01/01/2016

ASSOCIATE /		PAYBAND		MARKET REFERENCE RANGE					
TECHNICAL		Min / Max		HOURLY			ANNUAL		
PAY BAND ROLES	MRR	HOURLY	ANNUAL	MIN	-	MAX	MIN -	MAX	
Associate (L.A.)	AL1	\$12.60	\$26,200	\$12.60	-	\$18.89	\$26,200 -	\$39,300	
	AL2			\$14.57	-	\$21.88	\$30,300 -	\$45,500	
	AL3			\$17.31	-	\$25.96	\$36,000 -	\$54,000	
	AL4			\$19.52	-	\$29.28	\$40,600 -	\$60,900	
	AL5			\$21.78	-	\$32.69	\$45,300 -	\$68,000	
	AL6			\$24.62	-	\$36.92	\$51,200 -	\$76,800	
		\$40.61	\$84,500						
Associate (S.D.)	AS1	\$12.60	\$26,200	\$12.60	-	\$18.89	\$26,200 -	\$39,300	
	AS2			\$14.57	-	\$21.88	\$30,300 -	\$45,500	
	AS3			\$17.31	-	\$25.96	\$36,000 -	\$54,000	
	AS4			\$19.52	-	\$29.28	\$40,600 -	\$60,900	
	AS5			\$21.78	-	\$32.69	\$45,300 -	\$68,000	
	AS6			\$24.62	-	\$36.92	\$51,200 -	\$76,800	
		\$40.61	\$84,500						
Technical	TS1	\$15.77	\$32,800	\$15.77	-	\$23.65	\$32,800 -	\$49,200	
	TS2			\$17.45	-	\$26.20	\$36,300 -	\$54,500	
	TS3			\$18.99	-	\$28.51	\$39,500 -	\$59,300	
	TS4			\$21.97	-	\$32.98	\$45,700 -	\$68,600	
	TS5			\$23.32	-	\$35.00	\$48,500 -	\$72,800	
	TS6			\$25.48	-	\$38.22	\$53,000 -	\$79,500	
	TS7			\$28.03	-	\$42.07	\$58,300 -	\$87,500	
	TS8			\$30.82	-	\$46.25	\$64,100 -	\$96,200	
	TS9			\$33.94	-	\$50.91	\$70,600 -	\$105,900	
		\$56.00	\$116,500						