

*Southern California Edison*  
**SCE EE Business Plan A.17-01-013**

**DATA REQUEST SET A.17-01-013-ORA-SCE-001**

**To:** ORA

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**Question 16:**

Please provide all documents and analysis you performed to determine that your procurement plan will meet the needs identified in (15) above.

**Response to Question 16:**

SCE's procurement strategy includes a two-step process. In the initial round of solicitation, SCE will seek a broad spectrum of ideas in the form of abstracts. SCE will evaluate the composition of abstracts received as it relates to segment specific needs and requirements defined in the Energy Efficiency Business Plan. Once this review is completed, SCE can decide which segments to prioritize where SCE will require bidders to provide a more comprehensive description of their program design, cost information and implementation strategies. From this process, SCE will also gain an understanding of whether there are any programs that will need to be performed by SCE personnel. With its two-step solicitation process, SCE will be able to meet its portfolio needs and comply with the minimum 60-percent third-party requirement.