## Sempra Energy <br> Management Pay Bands and Market Reference Ranges - For Internal Use Effective 01/01/2014

| MANAGEMENT PAY BAND ROLES | CODE | PAYBAND Min / Max | MARKET REFERENCE RANGE |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Specialist/Analyst | SA1 | \$44,300 | \$44,300 |  | \$66,500 |
|  | SA2 |  | \$49,600 |  | \$74,400 |
|  | SA3 |  | \$55,000 |  | \$82,500 |
|  | SA4 |  | \$60,200 |  | \$90,300 |
|  | SA5 |  | \$68,000 | - | \$102,000 |
|  |  | \$112,200 |  |  |  |
| Supervisor/ <br> Team Leader | ST1 | \$53,900 | \$53,900 | - | \$80,900 |
|  | ST2 |  | \$60,200 | - | \$90,300 |
|  | ST3 |  | \$71,800 | - | \$107,700 |
|  | ST4 |  | \$79,600 | - | \$119,400 |
|  | ST5 |  | \$89,800 | - | \$134,700 |
|  | ST6 |  | \$101,200 | - | \$151,800 |
|  |  | \$167,000 |  |  |  |
| Advisor | AD1 | \$68,000 | \$68,000 | - | \$102,000 |
|  | AD2 |  | \$78,400 |  | \$117,600 |
|  | AD3 |  | \$88,600 |  | \$132,900 |
|  | AD4 |  | \$99,100 | - | \$148,700 |
|  | AD5 |  | \$112,000 | - | \$168,000 |
|  |  | \$184,800 |  |  |  |
| Project Manager/ Strategic Lead | PM1 | \$78,400 | \$78,400 | - | \$117,600 |
|  | PM2 |  | \$88,600 | - | \$132,900 |
|  | PM3 |  | \$99,100 | - | \$148,700 |
|  | PM4 |  | \$112,000 | - | \$168,000 |
|  | PM5 |  | \$123,200 | - | \$184,800 |
|  | PM6 |  | \$139,500 | - | \$209,300 |
|  |  | \$230,200 |  |  |  |
| Business Manager | BM1 | \$89,800 | \$89,800 | - | \$134,700 |
|  | BM2 |  | \$101,200 | - | \$151,800 |
|  | BM3 |  | \$115,800 | - | \$173,700 |
|  | BM4 |  | \$133,200 | - | \$199,800 |
|  | BM5 |  | \$153,200 | - | \$229,800 |
|  | BM6 |  | \$171,400 | - | \$257,100 |
|  |  | \$282,800 |  |  |  |

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